



2010 - 2012 COUNTRY  
PARTNER OF THE YEAR  
Oman  
Winner



# SharePoint 2013

## The New Way to work together

Wajahat Abbas  
Service Manager,  
KalSoft



# Agenda

- Whats new in SharePoint 2013
- KalSoft SharePoint 2013 readiness engagement
- Why KalSoft



# What's new in SharePoint 2013

## Social and Collaboration



## Content Management



## Cloud App Model



## Mobility



## Search

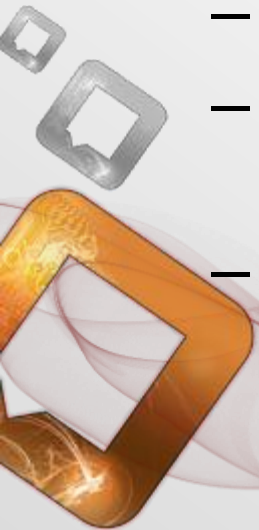




# SOCIAL & COLLABORATION

# Introduction

- Big investment in social & collaboration
  - Community sites with self-service capabilities and features such as achievements and reputation
  - Modern discussion board which include moderation
  - Tracking reputation and member badges
  - Follow and share – included people, documents, sites, tags
  - Keep up-to-date with activities of interest and mentions





# Put social to work

The screenshot displays the Office 365 social interface. On the left is a navigation sidebar with 'Newsfeed', 'Tasks', and 'More apps'. The main newsfeed shows posts from Lori Penor and Shu Ito. On the right, a panel titled 'I'm Following' lists 225 people, 15 documents, 3 sites, and 5 tags. Callout boxes highlight 'Post updates to let your colleagues know what you're working on' and 'Follow people, documents, sites and tags'.

**Office 365** Outlook Calendar People SocBrand Documents Sites ... Lori Penor ▾ ⚙ ?

Share with everyone -

Start a conversation

Search people and posts 🔍

**I'm Following**

225 people

15 documents

3 sites

5 tags

**Post updates to let your colleagues know what you're working on**

**Follow people, documents, sites and tags**

**ASK questions**

**Lori Penor**  
Bike club is ready to start accepting entries for our #Race for the Cure teams. If your team is ready, make sure you have your packets in by EOW!  
1 minute ago Like Reply ...

**Lori Penor > Green Team**  
Anyone up for starting a lunchtime bike club? Just something quick to get us out of the office and on the road for a bit during the day.  
👍 Lori Penor, Shu Ito, and Mark Hanson and 10 others like this.  
1 minute ago Like Reply ...

**Shu Ito** I'm interested. #spw Just got a road bike this week!  
1 minute ago Like Reply ...

**Shu Ito** I'm interested. Just got a road bike this week!  
1 minute ago 🍻 3 Like Reply

Write a reply

**Lori Penor**  
Anyone up for starting a lunchtime bike club? Just something quick to get us out of the office and on the road for a bit during the day.  
1 minute ago Like Reply ...

**Armando Pinto** replied to a post by **Bethany Doan**

**Bethany Doan**  
Hey Lorie, here's a picture from our brainstorm. It went really well, thanks for recommending your technique!

# Community site template

The screenshot shows a community site template with the following elements:

- Header:** Home | Community | Community. Search All Sites...
- Left Navigation:** Home, Categories, Members, About, More...
- Welcome Section:** Welcome to the community. We want to hear from you. Ask a question. Share your thoughts. Get smarter and help others.
- Filters:** Recent, What's Hot, My Posts, Refresh icon.
- Discussion List:**
  - Team meeting and dinner:** 2 replies, 4 likes. Since the team meeting is starting tomorrow, what do you guys think about all going out for din...  
✓best reply  
Posted by Todd Klindt. Latest reply by Shane Young 4 hours ago.
  - On-call schedule:** 4 replies, 6 likes. We need to create a shared on-call schedule for the IT department. Do you have any ideas as to...  
✓best reply  
Posted by Chris Rogers. Latest reply by Laura Rogers 5 hours ago.
  - Work in the community:** 3 replies, 5 likes. Please let me know what you have done this month. This includes conferences, SharePoint Satur...  
Posted by Shane Young. Latest reply by Laura Rogers 4 days ago.
  - New Company Logo:** 3 replies, 6 likes. The new company logo went live today. I wanted to see if you guys had an opinion on the logo...  
Posted by Laura Rogers. Latest reply by Chris Rogers 4 days ago.
  - Company Picnic:** 2 replies, 4 likes. We're going to start having a big family friendly company picnic every year. When do you guys t...  
✓best reply  
Posted by Jennifer Mason. Latest reply by Chris Rogers 4 days ago.
- MANAGE:** Discussions, Categories, Members, Reputation Settings, Community Settings.
- WHAT'S HAPPENING:** 6 members, 5 discussions, 14 replies.
- TOP CONTRIBUTORS:**
  - Chris Rogers (5 likes)
  - Jennifer Mason (4 likes)
  - Laura Rogers (4 likes)
  - Shane Young

**Callouts:**

- Welcome section:** Points to the welcome message.
- Roll-up discussions:** Points to the discussion list.
- Members and reputations:** Points to the 'TOP CONTRIBUTORS' section.

# Improved discussion forums

## Categories

Pick a category and get into the conversation.

A-Z Z-A What's hot ...

### General

3 discussions  
3 replies

If you don't know  
where to post, start  
here.



### All Replies to How do you find the functionality of this phase 1

Date Posted Recent Most Liked



Stay with us guys... this plane will land very soon

Posted February 14

LIKE REPLY ...



Test post goes here.

Posted February 15

LIKE REPLY ...



Hey that worked! BTW -- I don't if you guys have Access Requests enabled but that might help to lessen the burden on getting everybody correctly permissioned via a trickle-down method since all the AVP members haven't automatically been granted Contributor level permissions

Posted February 22, edited February 22

2 UNLIKE REPLY

- Edit
- Best Reply
- Delete
- Report to Moderator

Best reply and  
moderation now  
possible



# Tracking your reputation & badges

- People reputation is impacted by activities like creating posts, adding replies, etc.
- People can see their status and what is needed to move to the next level of reputation
- Two type of badges in communities:
  - Achieved badges
    - Gained by people by collecting points performing specific activities

## MY MEMBERSHIP



Luca Bandinelli



Joined 2 hours ago

1 discussion

0 replies

0 best responses

**2 reputation score**

Earn 98 more points to move to the next level

Leave this community

## – Gifted badges

### Community Members

Admin View ▾

Member	Member Status	Joined	Last Activity	Discussions	Replies	Best Replies	Reputation Score	Gifted Badge
Luca Bandinelli SENIOR PROGRAM MANA...	1	About an hour ago	1/23/2012 3:41 AM	1	1	0	0	

# I am following web part

- Provides information about all of the things that user is following:
  - Number of people
  - Documents
  - Sites
  - Tags
- Can easily identify all of the things that powers a user's newsfeed
- Allows the user to access all of those things within a single click from their newsfeed

## I'm following

When you follow things, you'll get updates in your newsfeed.

225

people

15

documents

3

sites

0

tags

# My site Host – Landing page

- Newsfeed: shows you updates on social activities for items and people you are following:
  - People posts
  - People profile changes
  - Changes on followed documents
  - Items tagged with followed tags
  - Mentions
  - Activities: all my activities
  - Likes
  - Company Feeds

SharePoint Newsfeed Documents Sites Vitikka Juha

Newsfeed

Share something with everyone

Newsfeed Company Mentions

Vitikka Juha  
Any vacation suggestions?

In 5 minutes Like Reply

Vitikka Juha  
My site demo, 1.2.3...  
Yesterday at 4:30 PM Like Reply

I'm following  
How you follow things you'll get updates on your interests.

11 items

# documents

# items

0 tags

Newsfeed Company Mentions ...

Posts that mention you show in this view.

@ Mentioned by Ali Mazaheri.

Ali Mazaheri  
Missing my buddies in RTC @Steve Peschka @Vesa Juvonen @Luca Bandinelli and @James Petrosky :)  
Yesterday at 2:29 AM See conversation

@ Mentioned by Nathan Fink.

Nathan Fink @Luca Bandinelli "no items to show in this view of the Modules library"  
April 10 See conversation

@ Mentioned by Donna Shaw.

Donna Shaw @Luca Bandinelli put together a really good pitch for the Ignite training Luca, can you share with Nate?  
March 31 See conversation

# My task

Office 365 Outlook Calendar People SocBrand Documents Sites ... Lori Penor

BROWSE FILES LIBRARY

Lori Penor

Newsfeed

Tasks

More apps

EDIT LINKS

## Tasks

Search site

Important and Upcoming Active New ... Find a task

Today

July 2011 January 2012 July 2012 Sustainability

Building Green Initiati...

Air Source & Energy Green Architecture and Design Sustainability

### Important

<input checked="" type="checkbox"/>	<input type="checkbox"/>	Name	Due date
<input checked="" type="checkbox"/>	<input type="checkbox"/>	new task	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Air Source & Energy	10/21/2012
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Modelling Energy	7/22/2012
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Building Better Windmills	10/22/2012
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Examples of Building Better Windmills	10/23/2012

### Upcoming

<input checked="" type="checkbox"/>	<input type="checkbox"/>	Name	Due date
-------------------------------------	--------------------------	------	----------

# Streamline common tasks

The screenshot displays the Microsoft Office 365 SharePoint interface. At the top, the navigation bar includes 'Office 365', 'Mail', 'Calendar', 'People', 'Newsfeed', 'Documents', and 'Sites'. The user profile 'Steven McQueen' is visible on the right. Below the navigation bar, there are tabs for 'BROWSE', 'FILES', and 'LIBRARY'. The main content area shows a document library for 'Contoso Architecture' with a list of documents. A callout box highlights the 'new document or drag files here' area with the text 'Drag and drop content into SharePoint'. Another callout box points to a document preview window titled 'Building Better Windmills' with the text 'Live document previews'. A third callout box points to the sharing information for the selected document with the text 'Track who you're sharing with'. A fourth callout box points to the 'EDIT', 'SHARE', and 'FOLLOW' buttons at the bottom of the preview window with the text 'Edit, share or follow documents with one click'. The document list includes columns for Name, Date, and Size. The selected document 'Building Better Windmills' is highlighted in blue. The preview window shows the document content, page number 'Page 1 of 1', and sharing details including 'Shared with Mary Smith, Don Johnson, Shawn Ruger, and 5 others' and 'Full List'. The 'Last modified' information shows 'by Mary Smith, Today at 2:30 pm' with an 'Undo changes' link. The 'Location' is 'http://my/mansharma/buildingbetterwindmills/folderone...'. The bottom of the preview window shows 'EDIT', 'SHARE', 'FOLLOW', and '...' buttons.

Drag and drop content into SharePoint

Live document previews

Track who you're sharing with

Edit, share or follow documents with one click





# CONTENT MANAGEMENT

# Create sites in few simple clicks

The screenshot shows the Office 365 interface for a site named 'Contoso Architecture'. At the top, there's a blue navigation bar with 'Office 365' on the left and 'Outlook Calendar People SocBrand Documents Sites ...' on the right. Below this is a secondary bar with 'BROWSE PAGE' on the left and 'SHARE FOLLOW' on the right. The main content area features a site logo (three stylized figures) and the title 'Contoso Architecture'. Below the title, there's a 'Get started with your site' section with several cards: 'What's your style?', 'Working on a deadline?', 'Get the right people together.', 'Information overload!', 'Details, details...', and 'Add apps. Do more.'. At the bottom, there's an 'Add files' section with a large grey area and a 'Drag files here or click to add' instruction.

Office 365 Outlook Calendar People SocBrand Documents Sites ... Lori Penor

BROWSE PAGE SHARE FOLLOW

Contoso Inc. Fabrikam Team McQueen Industries

Contoso Architecture

Home Notebook Documents EDIT LINKS

Get started with your site HIDE

What's your style? Working on a deadline? Get the right people together. Information overload! Details, details... Add apps. Do more.

Add files

Drag files here or [click to add](#)

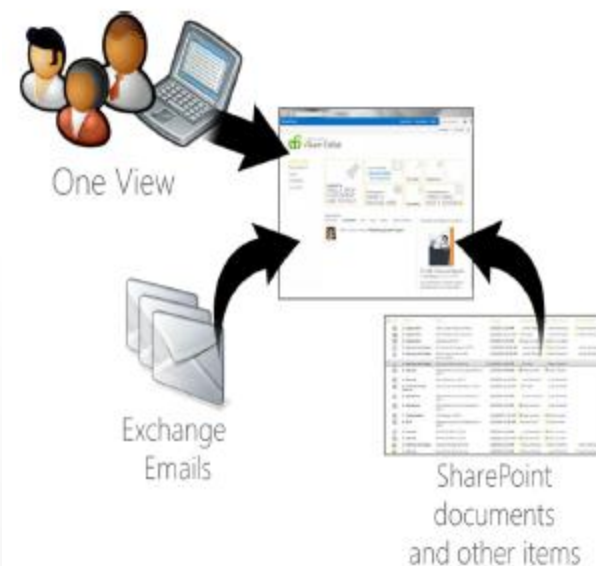
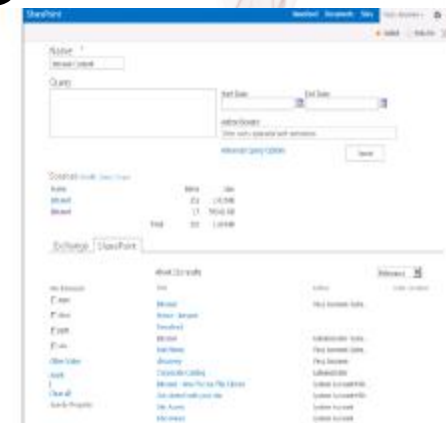
# Content authoring improvement

- Cross Site Publishing
- Predefined image sizes
- Friendly short Urls



# Enterprise content management

- Discovery Center
  - Designed for managing discovery cases and holds
  - Establishes a portal through which you can access discovery cases to conduct searches, place content on hold, and export content
- eDiscovery capabilities
  - Support for searching and exporting content from file shares
  - Export discovered content from Exchange and SharePoint
- Team folders
  - Seamless integration of Exchange and SharePoint to provide best of both world and end user flexibility





# CLOUD APP MODEL



# Ready to use solution



- Web Parts
- Lists
- Content types
- Controls
- ...



- Packaged solutions
- Ready to use apps
- Reusable as such




# Discover new apps

Apps for SharePoint 2013

[All products](#)  
[Excel](#)  
[Word](#)  
[Outlook](#)  
[SharePoint](#)

[Looking for Office Add-ins? Check out our partner selection](#)













Want apps for Office? Try Office Preview

Explore the new world of apps for SharePoint

[Learn More](#)

Featured Apps

 HP ePrint for SharePoint 2013	 DocuSign Ink for Outlook Web App	 BPA CRM for SharePoint Online 2013	 SharkPro Project View™ for Project 2013	 AvePoint MyView for Project 2013
 GimmelSoft Drop Zone for SharePoint 2013	 World Clock and Weather App for SharePoint 2013	 Social Squared for SharePoint 2013	 SignatureOne for Word 2013	 UMT Project Essentials Lite for Project 2013

Trial and buy third-party apps and extensions

# App store

## Featured Apps



**The Election Watch - 2012**  
★★★★★ (0)  
NEWSGATOR  
TECHNOLOGIES, INC.  
SharePoint 2013  
FREE | Add



**Facebook Integration**  
★★★★★ (0)  
Microsoft Corporation  
SharePoint 2013  
FREE | Add



**KODAK Capture Office Software**  
★★★★★ (0)  
Eastman Kodak Company  
SharePoint 2013  
FREE | Add



**Adlib PDF Publisher**  
★★★★★ (0)  
Adlib Software  
SharePoint 2013  
FREE | Add



**Pingar Metadata Extraction - BETA**  
★★★★★ (0)  
Pingar Inc.  
SharePoint 2013  
FREE | Add



**Gimmel Drop Zone App for SharePoint 2013**  
★★★★★ (0)  
GimmelSoft, LLC  
SharePoint 2013  
FREE | Add



**SharkPro Project View for Project Web App**  
★★★★★ (0)  
SharkPro Software Corporation  
SharePoint 2013  
FREE | Add



**Test App**  
License Verifier (Test Only - DO NOT DOWNLOAD)  
★★★★★ (1)  
MSOMEX Test Developer  
SharePoint 2013  
\$0.99 | Add



**HP ePrint**  
★★★★★ (0)  
Hewlett-Packard Co.  
SharePoint 2013  
FREE | Add



**Customer Orders and Products**  
★★★★★ (0)  
Microsoft Corporation  
SharePoint 2013  
FREE | Add



**BPA CRM 2013 Preview**  
★★★★★ (0)  
BPA Solutions Sàrl  
SharePoint 2013  
FREE | Add



**TrackTimesheet Go 365**  
★★★★★ (2)  
SOLVIN information management  
SharePoint 2013  
FREE | Add



**AvePoint MyView**  
★★★★★ (0)  
AvePoint Inc.  
SharePoint 2013  
FREE | Add



**Business Contact Manager**  
★★★★★ (1)  
Microsoft Corporation  
SharePoint 2013  
FREE | Add



**World Clock and Weather**  
★★★★★ (2)  
Bamboo Solutions Corporation  
SharePoint 2013  
FREE | Add

# Manage app approvals and usage

Office 365 Outlook Calendar People SocBrand Documents Sites ... Lori Penor

BROWSE PAGE

Contoso Inc. Fabrikam Team McQueen Industries

## Add an App

find an app...

From Contoso

Show All

- Manage Licenses
- Your Requests
- Return to Site
- Marketplace

Access the SharePoint and Office store

### New and noteworthy

- DiagramMakr Approved
- AutoCAD DSF and DXF Viewer New
- North Solarwind Analyzatron Featured by Contoso
- Document Library Featured by Microsoft

### Apps you can add

A-Z Date Added

- Custom List from Microsoft
- FedEx Office Online Printer from FedEx
- Corporate Timekeeper from Northwind
- Six Sigma Progress Tracker Pro from ARX (Algorithmic Research)

Track app requests and manage licenses

Access the SharePoint and Office store



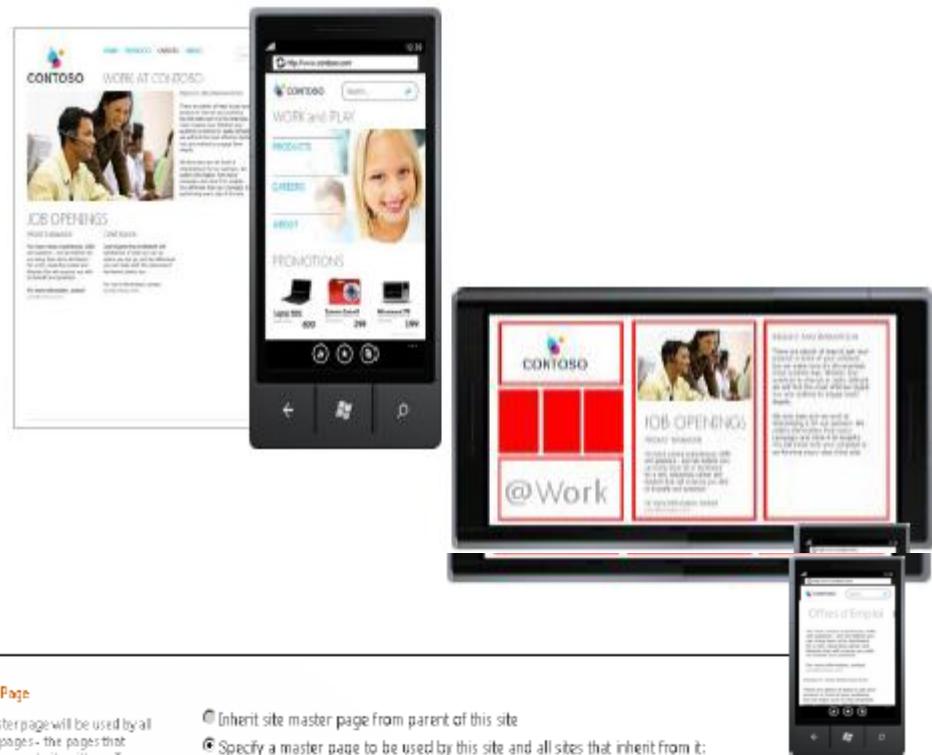


# MOBILITY



# Mobile

- Classic and Contemporary views for mobile browsers
- Automatic Mobile Browser Redirection
- Target different designs based on user agent string
- Office Mobile Web Apps
  - Excel
  - PowerPoint
  - Word
- Push notifications




**Site Master Page**

The site master page will be used by all publishing pages - the pages that visitors to your website will see. To use a different master page for mobile devices, first create Mobile Channels, then select a master page for each channel. If the desired master page does not appear, go to the Master Page Gallery in Site Settings and make sure the master page has an approved version.

You may inherit these settings from the parent site or select unique settings for this site only.

Inherit site master page from parent of this site

Specify a master page to be used by this site and all sites that inherit from it:

 This site is currently configured to use the "Automatic Mobile Browser Redirection" feature, which prevents specifying custom master pages for mobile channels. To disable this feature and allow mobile channels, click "Manage Site Features" page in "Site Settings."

WP7	Follow Default Channel
Smart Phones	Follow Default Channel
Slates	Follow Default Channel
Default	v15

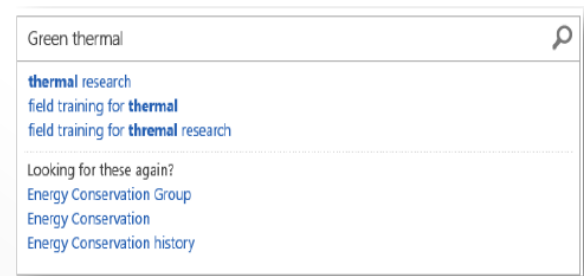
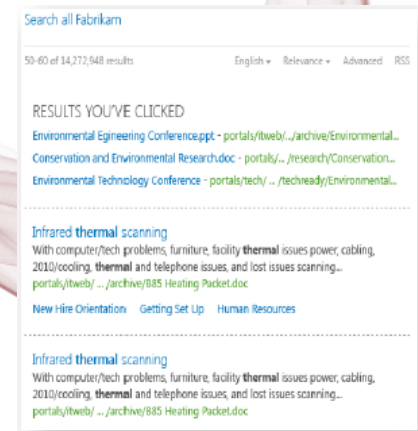
Reset all subsites to inherit this site master page setting



**SEARCH**

# Search

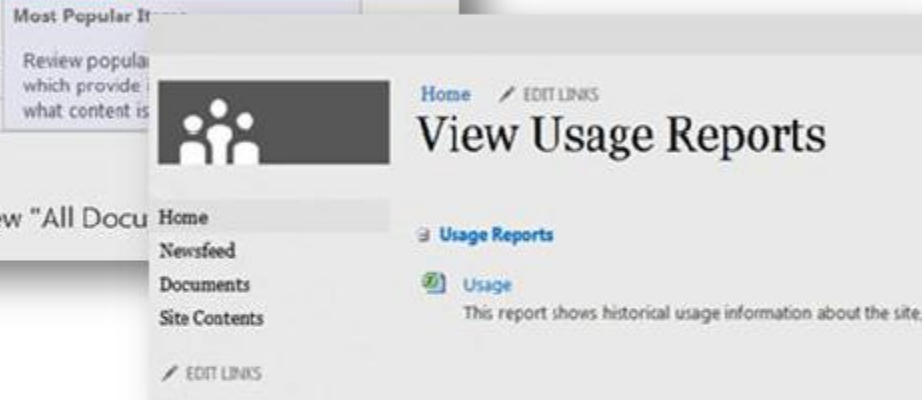
- Fast Search
- Query suggestion
  - Your personal SharePoint activity factors into the query suggestions
  - It includes weighting based on sites that you have previously visited
  - It uses the most frequent queries across all users that “match” the search terms
  - You can now browse through the entire document in the preview
  - See all pages, see animations, zoom in, scroll through the entire document



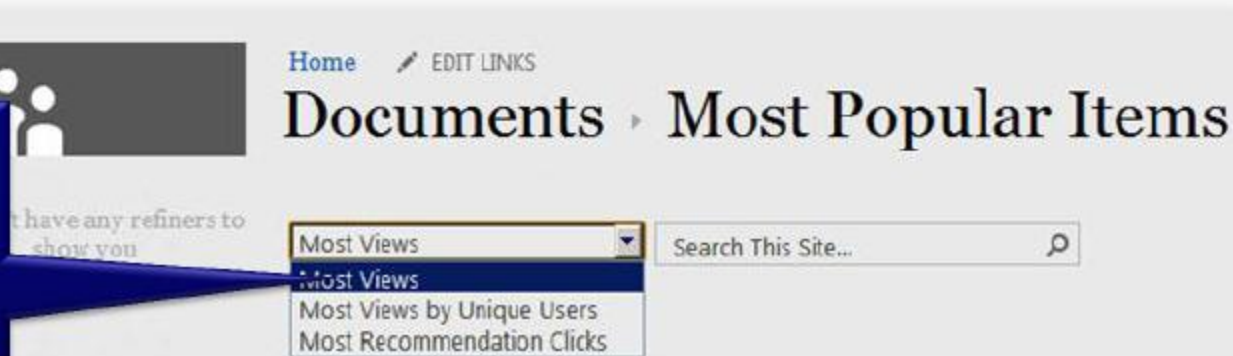
# Analytics improvements



See what others are looking at ("hot" indicators and usage numbers – i.e. what's popular based on # of views as well as # of unique users to view)



Find relevant information based on views, click thru, etc.



# Get Started with SharePoint



Learn more

<http://sharepoint.microsoft.com/>



Download the evaluation and experience  
SharePoint

<http://office.com/preview>



Attend SharePoint Conference

Las Vegas, Nevada. November 12-15, 2012





# **KALSOFT SHAREPOINT 2013 READINESS ENGAGEMENT**

# What do you need?

- In preparation, it's important you:
  - Understand the capabilities of your existing SharePoint implementation mapped against proven best practices
  - Conduct a detailed gap analysis identifying your readiness for SharePoint 2013 from a technical and functional perspective
  - Identify any new capabilities and benefits that SharePoint 2013 could provide your organization
  - Develop a strategy for upgrade planning and post-implementation to ensure successful user adoption with the appropriate governance in place.

# SharePoint 2013 readiness engagement

- KalSoft comprehensive Readiness Engagement ensure your existing SharePoint environment is delivering the very best benefits for your business now
- Our team will work with your infrastructure teams to understand your current implementation from a technical and functional perspective.
- Perform a current state “health-check” identifying areas of improvement and recommendations based on our extensive experience.
- We’ll also ensure you are well prepared for SharePoint 2013, whenever you decide to upgrade.
- We’ll work with your business to understand the target functional and non-functional requirements and identify additional capability benefits that SharePoint 2013 may bring to your organization.

# Areas reviewed in the Readiness Engagement

- Functional
  - On line collaboration (team sites)
  - Records and document management
  - Forms and workflow
  - Web content management (Intranet)
  - Search
  - Social business
  - Training
- Technical
  - Infrastructure topology and non-functional requirements
  - Operational best practices (backup & restore etc)
  - Technical and business support capabilities
  - Site collections and site structure
  - Forms and workflow platforms
  - User permissions and security model



# Deliverables

- Functional Review Report
  - Functional current state analysis
  - High level recommendations to support the business during upgrade e.g. training, governance, and change management
- Technical Review Report
  - SharePoint health check summary
  - Upgrade readiness analysis
  - Summary presentation of the reports to your executive to highlight key points, risks, recommendations and next steps.



# Why KalSoft

- KalSoft has extensive capabilities in the analysis, design and implementation of SharePoint solutions, and the planning and upgrading of SharePoint environments.
- We've worked with Middle East region largest organizations to implement large, complex multiple streams of work focused around the SharePoint environment.
- Our capabilities extend to governance planning, information management strategies, infrastructure planning, and solution design.
- We have a strong team with deep SharePoint experience, ready to evaluate your organization's unique needs and help you map out a plan.

# KalSoft Overview

## Look for Service:

- Since **1999** dedicated focus on Microsoft Solutions offerings
- **ISO 9001:2000** Certified
- **SEI CMMI Level 3** Appraised, staged for 5

## Look for Service:

- Presence in Oman, UAE, KSA, Qatar, Pakistan, Africa
- Multiple Development & Learning Centers
- Head count of **250 +**

**Employees**

## Look for Expertise:

Premier Microsoft Certified Partner in **12 competencies**  
Follow "**Microsoft Solutions Framework**"

## Look for Expertise:

- Work closely with **Microsoft Consulting Services (MCS)**
- Strong commitment to **Research & Development**

## Look for Recognition:

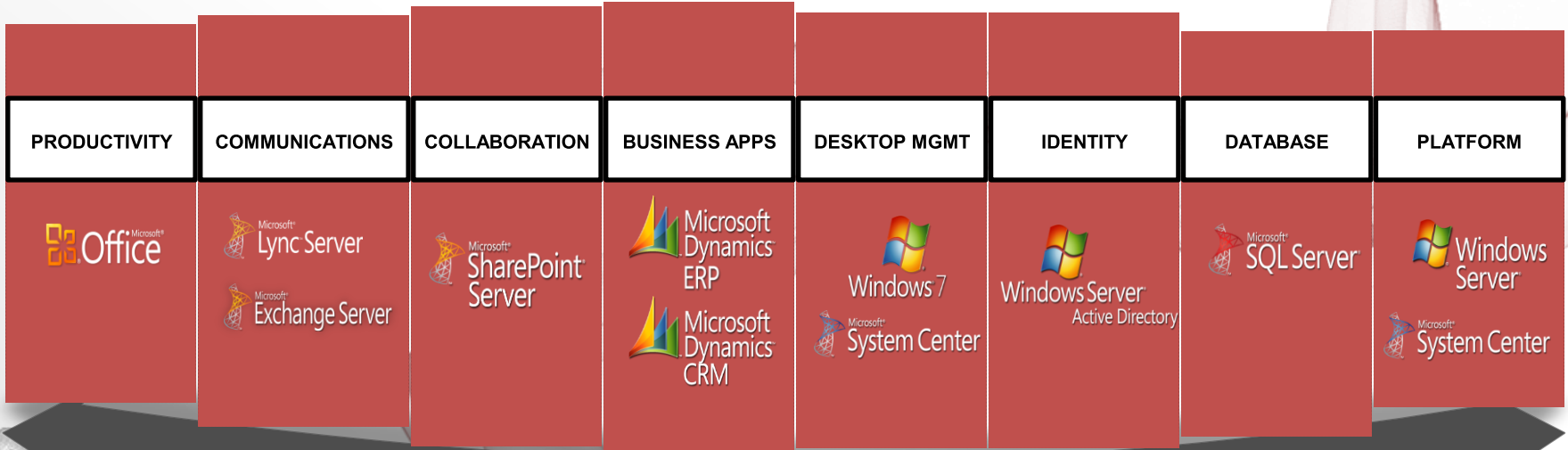
- Microsoft **2012 & 2010 Country Partner** of the Year Winner Oman
- Microsoft **Service Excellence Award** in 2006 in the Middle East and Gulf region
- Microsoft **Best Service Partner** in 2005 in the Gulf Region
- Microsoft **Best ISV Award** in 2005
- Over **500 satisfied Clients**
- Portals & Intranets
- Advance infrastructure
- Project Management
- Business Intelligence
- Enterprise Integration
- Microsoft Dynamics Navision, **GP & CRM**

## Look for a Business Solutions:

## Value Proposition

- Exclusive Microsoft Partner in the region to have multiple level recognition from Microsoft over services (Two Time Microsoft Country Partner Award Winner, 2012 & 2010)
- **Exclusive Partner to hold maximum no. of Microsoft competencies**
  - Portals & Collaboration
  - Content Management
  - Digital Marketing
  - Enterprise Search
  - Server Platform
  - Project & Portfolio Management
  - Software Development
  - Identity & Security
  - Management & Virtualization
  - Midmarket Solution Provider
  - Application Integration
  - Desktop

# Solutions Stack



**Customer On  
Premises**



# Thank you

T.M. كالسوفت

**KALSOFT**™  
enabling business agility

<http://www.ekalsoft.com>